



INTERNATIONAL
STABILITY OPERATIONS
ASSOCIATION

NOV. 2024

State of ISOA Overview

YEAR IN REVIEW

ISOA's 2024 events spanned the range of our members' interests, expertise and locations around the globe.



Mission & Purpose



MISSION

Standing at the intersection of the U.S. Government and industry, ISOA is the leading organization uniquely focused on enhancing the growth and success of companies supporting international stability worldwide.



PURPOSE

To foster effective international stability and global security by helping create successful, effective public/private partnerships with U.S. and international government entities.



Outgoing ISOA Chairman Mick Bednarek's Enduring Vision for 2025



Maintain a strong, vibrant, & committed membership that effectively represents the value of our Industry.



Continue to support & promote the business needs of current members thru U.S. Government advocacy & outreach as we grow.



Sustain our non-negotiable commitment to the ethical standards expected across our Defense Industry & Stability Operations baseline.



Become the primary point of Strategic Engagement for the Government & private sector supporting International Stability Operations worldwide.





Board of Directors



Outgoing Chairman
LTGEN MICK
BEDNAREK, USA (RET.)
FLUOR®



Incoming Chairman
CHRIS DECKER




Treasurer
ROCHELLE LIPSITZ




Past Chairman
JOHN GASTRIGHT
amentum>



THOMAS LAMPLEY




JAKE FRAZER




CRYSTAL CANET
CCI Clear Consulting International



FRANK HELMICK
SOSi



MICHAEL YOUNG
V2X



GLENN GODDARD




KARL JENSEN
AECOM



MARIA "MASHA"
MARTINKOV




JASON HUTCHISON




Advisory Council



Ryan C. Berry



Doug Brooks



Bonnie Carroll



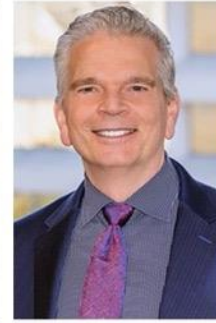
Ginger Cruz



Mark DeWitt



**MG Yves Fontaine, USA
(Ret)**



Earl W. Gast



Gerald G. Goss



Jeff Grieco



Neelima Grover



David Hammond, Esq.



Mike Howard



**MajGen James Lariviere,
USMC (Ret)**



Ambassador David Litt



**Christopher Thomas
Mayer**



Mac McClelland



Gary Motsek



Michelle Quinn



Lynne M. Schneider



Leslie Schweitzer



Ward E. Scott II, Esq.



Dan Ward



Ed Wilson

Re-Energized ISOA Committees, Working Groups, & Chapters

ISOA Committees / Leads

- **Anti-Human Trafficking:**
Amy Marden
- **Building Capacity:** Aidis Zunde
- **Cybertechnology, AI, & Innovation:**
Gerald Goss
- **Government Affairs:** Jason Rossbach
- **Legal Affairs & Rule of Law:** Alex Sarria
- **Membership:** Jake Frazer
- **Private Security Companies:**
Dan Cronin
- **Small Business:** Crystal Canet
- **USAID:** Masha Martinkov
- **Women, Peace, & Security:**
Neelima Grover

ISOA Working Groups / Leads

- **Ukraine Working Group:** Jeff Grieco
- **Afghanistan Working Group:** Jeff Grieco
- **Indo-Pacific Working Group:**
John Gastright

ISOA Chapters / Leads

- **Africa:** Bill Warnock
- **Europe:** Tobias Beutgen
- **Indo-Pacific:**
Anthony (Spuds) Spadaro
- **Middle East:** Justin Buckwalter
- **Poland:** Anna Malec-Was
- **Southeast Europe:** Zgjim Kolgeci





ISOA Staff



HOWIE LIND
President &
Executive Director



ROXANNE KAUFMAN
Senior Vice President



GINNY MAYCOCK
Vice President,
Marketing & Communications



HECTOR VELEZ
Director of Membership



PAMELA MITSOFF
Director of Finance



ROBIN HUGHART
Accounting Coordinator



ROB JEFFERS
Information Services



LINDSEY KIHLSROM
Coordinator for
Events & Membership



JILL SCHROEDER
Graphic Design &
Branding Coordinator



GIANNINA VELEZ
Event Coordinator

2024 Accomplishments



5

INTERNATIONAL
CONFERENCES
ACROSS THE GLOBE



7

dynamic
IN-PERSON &
VIRTUAL BUSINESS
MATCHMAKING SESSIONS



25+ ISOA LEADERS TO UKRAINE

*Met with Ministries of Defense, Infrastructure,
Economy, and Strategic Industries.*



12+ ADVOCACY VISITS *to Capitol Hill*



16

GLOBAL IMPACT AWARD
winners for accomplishments
IN STABILITY OPERATIONS



12

information-packed
**UKRAINE WORKING
GROUP MEETINGS**



10

**REVITALIZED COMMITTEES
AND THREE WORKING
GROUPS**



4000+ TOTAL ATTENDEES AT ISOA PROGRAMS





2024 Key Events & Webinars



JAN.

- *Webinar:* USAID Funding: How to Enter & Grow in the USAID Market
- *Webinar:* Advancing Ukraine's Ministry of Defense Non-Lethal Procurement
- *Webinar:* Africa Conference Preview
- Indo-Pacific Focused Discussion #2: Logistics

FEB.

- **Africa Conference, Nairobi, Kenya**
- Indo-Pacific Focused Discussion #3: Security/Energy/Logistics

MARCH

- **3rd Annual Department of State Industry Day, Arlington, VA**
- Spring Networking Event, Tysons, VA
- *Webinar:* Europe Industry Days Preview
- Board & Advisory Council Meetings



2024 Key Events & Webinars (cont.)

APRIL

- **ISOA Europe Industry Days, Kaiserslautern, Germany**
- Panel Discussion & Reception: U.S. Election & Implications for Stability Operations
- *Webinar:* Indo-Pacific Conference Preview Indo-Pacific Focused Discussion #4: Infrastructure
- Southeast Europe Chapter Reception, Pristina, Kosovo



MAY

- **Indo-Pacific Conference, Honolulu, Hawaii**
- Panel Discussion: Beyond Borders: Intersections in Migration, Human Trafficking & National Security



JUNE

- **2024 ISOA Awards Gala**
- *Webinar:* Operationalization of Women, Peace & Security for Contract Success & National Security
- Small Business Webinar: Beneficial Ownership Information Reporting
- Board & Advisory Council Meetings





2024 Key Events & Webinars (cont.)

JULY

- East Africa Chapter Sundowners, Nairobi, Kenya
- Southeast Europe Chapter Reception, Skopje, North Macedonia
- ISOA Reception for State Special Transport Service of the Ministry of Defense of Ukraine, Arlington, VA
- Indo-Pacific Panel: The Road to Defense Transformation: The Challenges & Opportunities Facing Taiwan, Arlington, VA
- Suite at Nationals Park reception & baseball game

SEPT.

- **3rd Annual Ukraine Conference, Warsaw, Poland**
- Board & Advisory Council Meetings



OCT.

- *Webinar: Summit Preview*
- ISOA Reception after AUSA

NOV.

- **18th Annual ISOA Summit, Arlington, VA**
- Europe Chapter Workshop: Victory through Sustainment, Wiesbaden, Germany
- Board Meeting

DEC.

- ISOA Holiday Reception
- Advisory Council Meeting
- Africa Chapter Holiday Sundowners
- *Webinar: Implications of Revised WPS Strategy*

Upcoming 2025 Events



**Qatar
Conference**
Feb. 11–13, 2025
Doha, Qatar



**ISOA Taiwan
Delegation**
Early March 2025
Taipei City, Taiwan



**U.S. Dept. of State
Industry Day**
Mar. 19, 2025
Arlington, Virginia



**Europe
Industry Days**
Apr. 8–11, 2025
Wiesbaden, Germany



**Indo-Pacific
Conference**
May 15–16, 2025
Honolulu, HI



**SOUTHCOM
Workshop**
June 10, 2025
Miami, FL



**Ukraine/NATO
Conference**
Sept. 16–18, 2025
Bucharest, Romania



**2025 Awards Gala
& ISOA Global
Summit**
Nov. 18–20, 2025
Washington, DC

Advocacy Priorities

Policy Issues

- Indo Pacific Logistics & Sustainment Gap
- National Defense Authorization Act
- Status of Forces Agreements/ DCAs/Host Nation Agreements
- Small Business Concerns
- Budget Appropriations
- Medical & Health
- Value-Added Tax
- Foreign Military Sales

Regional Issues

- Ukraine
- China, Taiwan, Indo-Pacific
- Israel – Gaza
- Africa
- Afghanistan



Active Areas of Interest



Ombudsman for the U.S. Department of State

Required for proper engagement with the private sector in support of DOS.



Rebuilding Ukraine following cessation of hostilities.

Determine funding sources.



Prohibition on U.S. Defense contracts in Ukraine

This DoD policy has been changed to allow Field Service Representatives (contractors) in Ukraine.



Indo-Pacific Logistics and Sustainment Gap

ISOA has held two large conferences and several smaller focused discussions.



Provided Two Presentations to the Defense Science Board:

- Defense Industrial Base
- Generative Artificial Intelligence (AI)"

Membership Tiers



Tier 1 Plus  : 3

Tier 1  : 18

Tier 2  : 5

Tier 3  : 5

Tier 4  : 29

Tier 5  : 75

Tier 6  : 66



Membership History

122
IN 2022



202
IN 2024



198
IN 2023



Core Capabilities of ISOA Companies

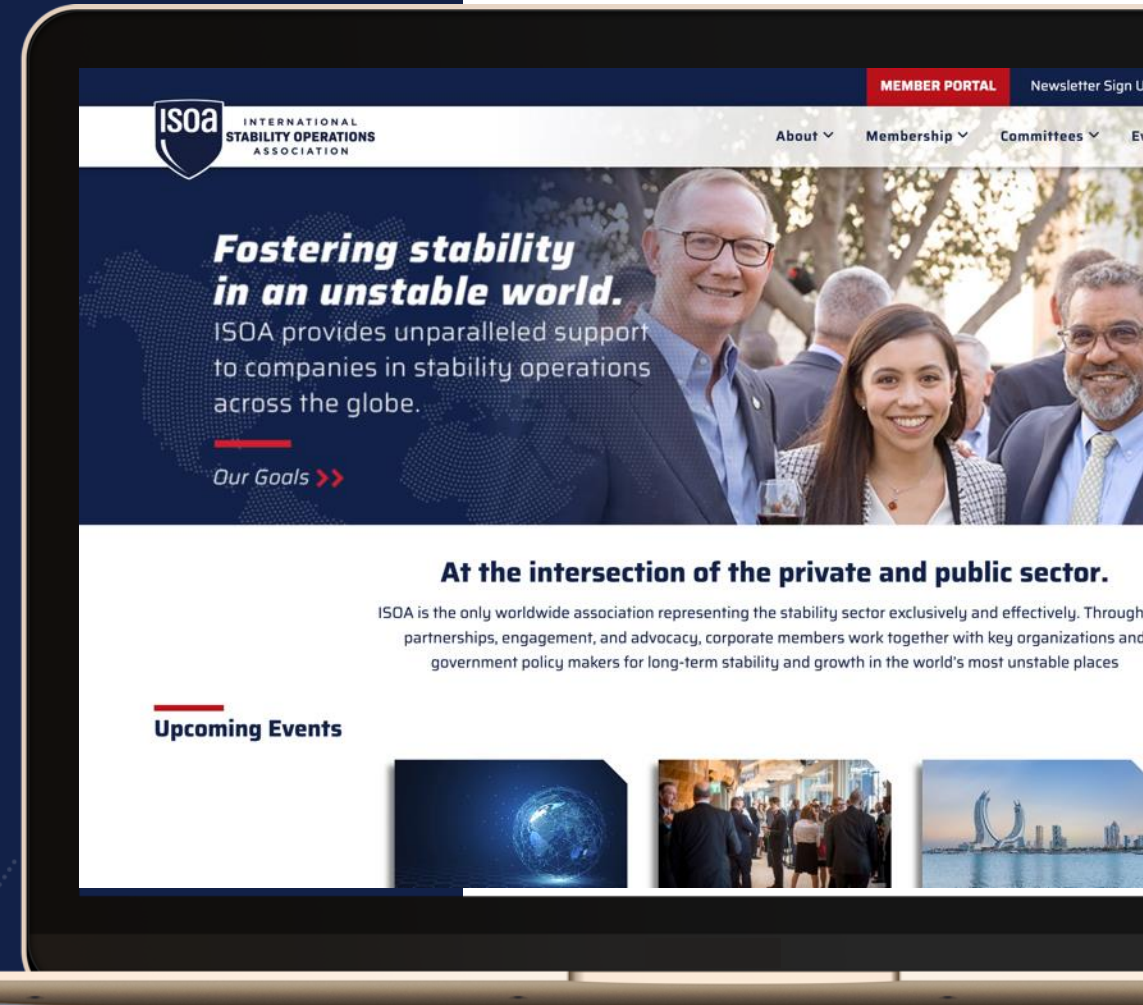
- Logistics
- Aviation
- Construction
- Maintenance
- UXO/Demining
- Transportation
- Medical Services
- Supply
- Shelter(s)
- IT Infrastructure
- Site protection
- Convoy
- Private Security
- Threat Assessment
- Intelligence
- Risk Management
- Rule of Law
- Law Enforcement
- Sector Reform & Development
- Security Sector Reform
- Training
- Economic
- Development
- Crisis Mitigation & Recovery
- Law Firms
- Insurance
- Consulting
- Accounting
- Public Relations & Marketing
- Staffing Augmentation
- Recruitment and HR
- Governance
- Compliance
- Energy and Renewables

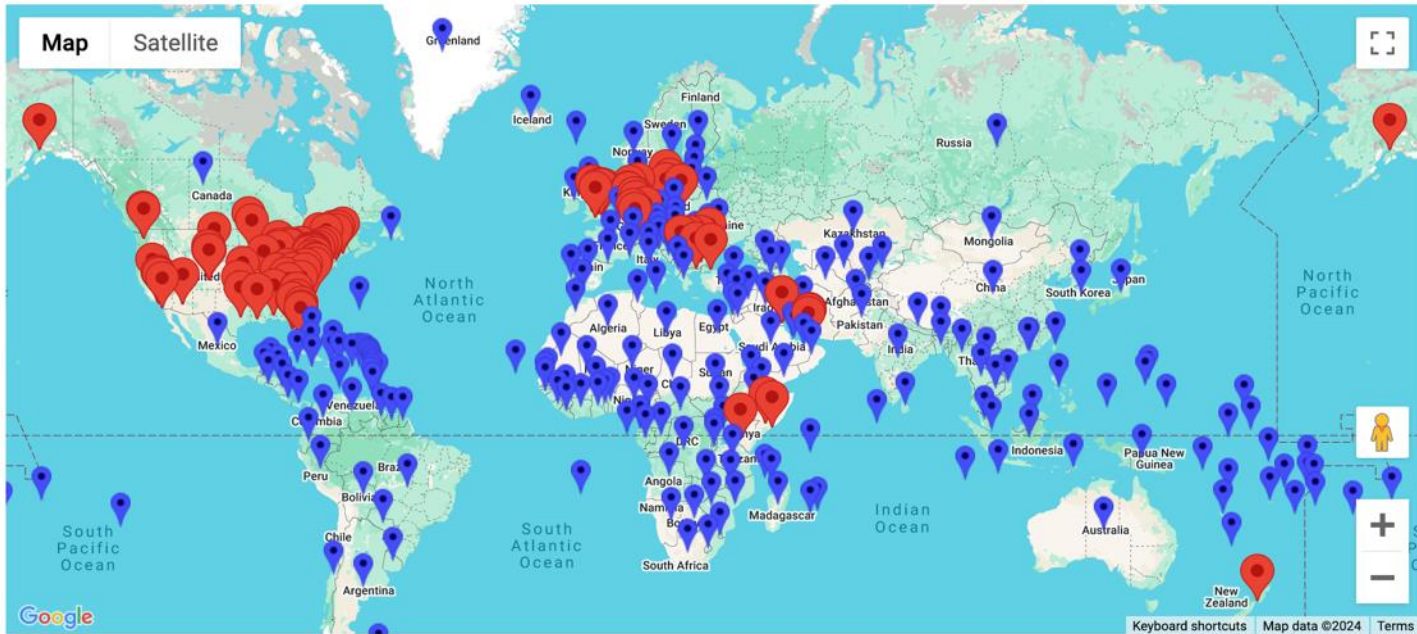




Capital Investments

- ✓ New Association Management System Coming in 2025
- ✓ New Website Launch in 2025
- ✓ Increased Core Staff in 2024





Countries Served:

Show All

Services Offered:

Show All

Size:

Show All

ORGANIZATION	CONTACT	CAPABILITIES	COUNTRIES OF OPERATION	SIZE
14 North Strategies	William Linder	Consulting Services, Intelligence Services and Analysis, Risk Management	Benin, Botswana, Burkina Faso, Cameroon, Cape Verde, Central African Republic, Chad, Congo, Democratic Republic of the (Zaire), Congo, Republic of, Djibouti, Equatorial Guinea, Ethiopia, Gambia.	Small
A.C. Roman and Associates	Mark Levine	Information Technology, Intelligence Services and Analysis, Professional & Technical Services, Risk Management	United States	Small
Aaversal Global	Mel Sabin	Ground Transportation and Logistics, Logistics, Freight and Supply	Afghanistan, Albania, Algeria, American Samoa, Andorra, Angola, Anguilla, Antigua and Barbuda, Argentina, Armenia, Aruba, Australia, Austria, Azerbaijan, Bahamas, Bahrain, Bangladesh.	Small
ACCL International	Lynne Schneider	Armored Vehicles, Base Support and Logistics, Construction, Construction Management, Consulting Services, Equipment, Ground Transportation and	Afghanistan, Iraq, Oman, Qatar, Saudi Arabia, United Arab Emirates, Uzbekistan	Small

*This is who we are
and where we
operate!*

We are truly an International Association with a global business footprint!