



WEXMAC 1.0 Overview

Presented to:
Industry Partners

READY. RESOURCEFUL. RESPONSIVE.

Presented by:
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11 April 2024

WEXMAC



Intent

- Provide all interested contractors information on the contents of the draft RFP for the WEXMAC and to start the conversation for any questions that may arise with the eventual RFP.
- Information presented is considered “draft” – meaning, the approach, ELIN structure, PWS, etc., are not considered final and therefore subject to change.
- *If there are any discrepancies between this brief and the released RFP, the information in the released RFP will take precedence.*
- Encourage all contractors to provide as much feedback as possible on any ideas that we present today.

WEXMAC 1.0 Contract



Management & Integration

Contract Type: Firm-Fixed-Price, Indefinite Delivery / Indefinite Quantity, Multiple Award Contract

Procuring Contracting Office: NAVSUP Fleet Logistics Center Yokosuka

Program Value: \$242M

Authorized Users: DoD & USCG

Places of Performance: All locations outside U.S.

Geographic Regions: 22

Contractors: 28

Competition: No less than 9 contractors per region

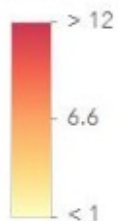
Ordering Begin: 1 October 2021

On/Off Ramps: Yes



WEXMAC 1.0 Impact

Actions



Obligations

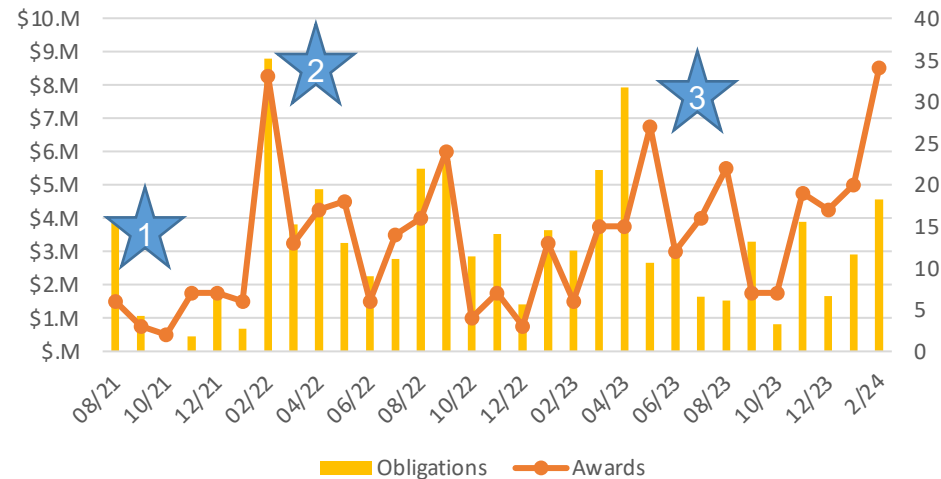


GCC	Awards	Obligations
USEUCOM	252	\$63.63M
USAFRICOM	48	\$14.9M
USSOUTHCOM	29	\$5.44M
USCENTCOM	48	\$6.86M
USINDOPACOM	46	\$8.2M
USNORTHCOM	0	\$0M
Total	423	\$99.02M

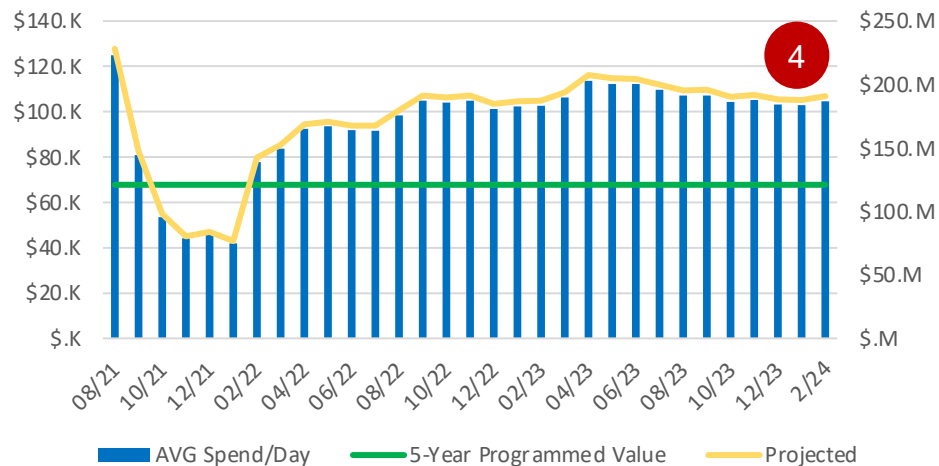
Offers	3.5
Lead Time	21 days
Countries	82

WEXMAC 1.0 Spend & Program Value

Historical Spend



WEXMAC Daily & Projected Spend



Contracting Office	TO(s)	Actions	Obligations
0408 AQ HQ KUWAIT	3	6	\$2.12M
0409 AQ HQ CONTRACT	163	335	\$47.53M
0413 AQ HQ CONTRACT AUG	1	4	\$0.16M
0414 AQ HQ CONTRACTING SUP	11	19	\$1.37M
COMMANDING GENERAL	43	80	\$5.54M
COMMANDING GENERAL (M68450)	5	8	\$2.06M
HQ USSOCOM	6	6	\$0.09M
NAVSUP FLC BAHRAIN	44	100	\$4.72M
NAVSUP FLC SIGONELLA NAPLES OFFIC	92	195	\$25.75M
NAVSUP FLC YOKOSUKA SASEBO OFFIC	2	7	\$0.33M
NAVSUP FLT LOG CTR YOKOSUKA	7	40	\$0.57M
NAVSUP FLT LOG CTR JACKSONVILLE	19	41	\$4.58M
NAVSUP FLT LOG CTR SINGAPORE OFFI	27	41	\$4.23M
Total	423	882	\$99.04M

Size	Awards	Obligations	Obligation %
OTH SB	172	\$35.22M	35.57%
SB	251	\$63.81M	64.43%

1 Operations ALLIES Refuge

2 Ukraine Response

3 Sudan Evacuation

4 WEXMAC 1.0 program value = \$121M
WEXMAC 1.0 program projected value = \$183.68M

5 Small Business = \$63.81 (64.43%)

WEXMAC 1.0 Operation ALLIES Refuge

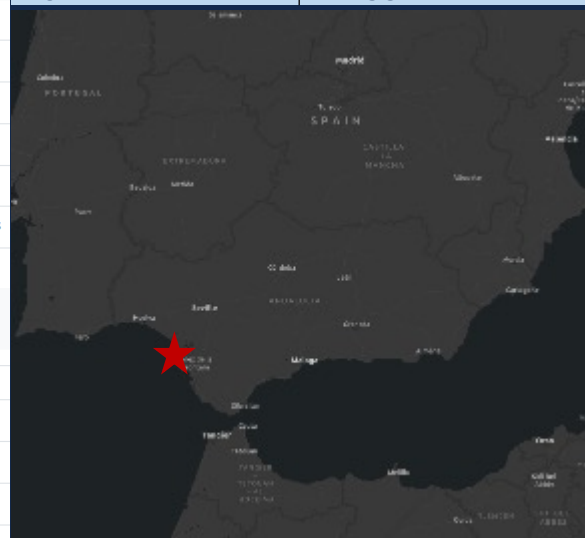
SUB CLIN 0001AA (Logistics Management and Integration Services)

ELIN	Nomenclature
**01	Logistics Management and Integration Services
**05	Set Of 10 Chairs
**06	Set Of 5 Long Tables
**0E	Portable Sanitary Facilities
**0F	Portable Hand Wash Station
**12	Interpreter Services (Daily)
**1J	Other Logistics Management and Integration Services (Reserved): Service Level Requirement for Government Owned Trash and Hand Wash Station
**1J	Other Logistics Management and Integration Services (Reserved): Service Level Requirement for Government Owned Trash and Hand Wash Station
**1K	Other Logistics Management and Integration Services (Reserved): Service Level Requirement for Contractor Provided Hand Wash and Porta Potty Stations

SUB CLIN 0001AD (Life Support Services)

ELIN	Nomenclature
**4E	6 Cm Dumpster & Trash Removal (Regular Trash & Food Waste)
**4J	32 Gallon Trash Can & Removal (Regular Trash & Food Waste)
**4R	Other Life Support Services (Reserved): Service Level Requirement for Contractor Provided Trash Services

Period of Performance	8/26/2021-9/10/2021
Place of Performance	Spain
Lead Time	7 days
Offers	2
Obligation	\$519,885
Contracting Office	FLC Sigonella
HCA	NAVSUP



- WEXMAC 1.0 supported multiple task orders to support Operation ALLIES Refuge in Bahrain, Italy, and Spain.
- WEXMAC 1.0 contractors required to manage and integrate multiple exhibit line-item numbers to support Operations ALLIES Refuge.
- WEXMAC 1.0 authorized ordering officers incorporated multiple "Reserved" exhibit line-item numbers "Stand-Alone" performance work statements.

WEXMAC 1.0 Ukraine Response Sample

SUB CLIN 0001AA (Logistics Management and Integration Services)

ELIN	Nomenclature
**0E	Portable Sanitary Facilities
**0F	Portable Hand Wash Station
**0J	50 Kilowatt Generator
**0R	Event Lot (Closed Tents) - Minimum 20 Person Capacity
**0T	Event Lot (Closed Tents) - Minimum 100 Person Capacity
**1J	Other Logistics Management and Integration Services (Reserved): Heaters with Generation
**1J	Other Logistics Management and Integration Services (Reserved): Heaters with Generation
**1J	Other Logistics Management and Integration Services (Reserved): Heaters with Generation

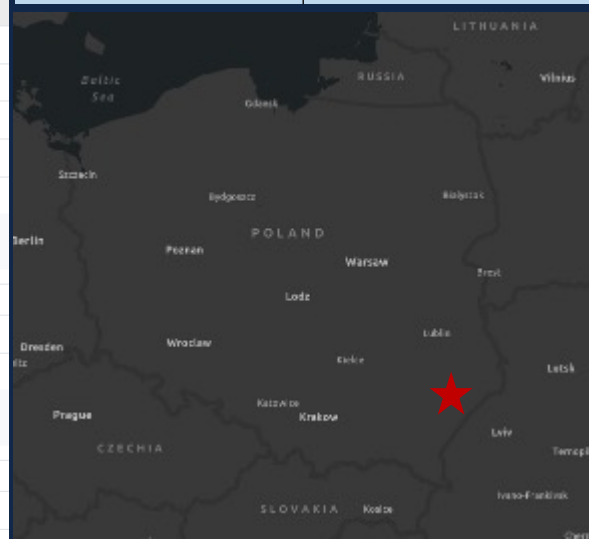
SUB CLIN 0001AB (Material Handling Equipment, Crane Services, and Construction Equipment)

ELIN	Nomenclature
**1X	All Terrain Forklift Services With 8 Foot Forks – Up To 4 Tons

SUB CLIN 0001AE (Force Protection Requirements)

ELIN	Nomenclature
**5F	Portable Fluorescent Lighting

Period of Performance	2/16/2022-3/18/2022
Place of Performance	Poland
Lead Time	4 days
Offers	3
Obligation	\$855,080
Contracting Office	409 th CSB
HCA	ACC



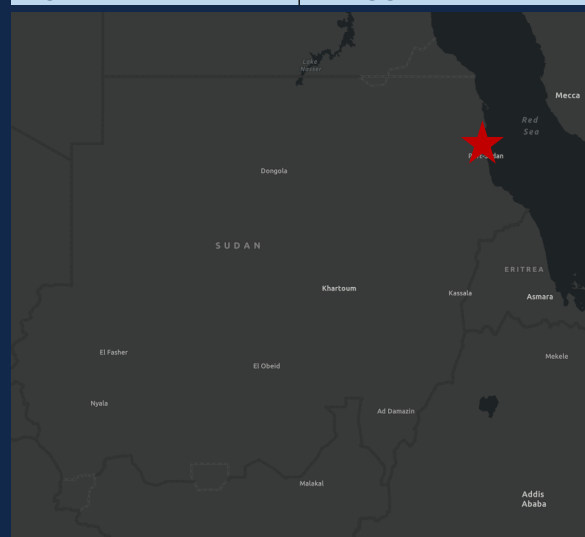
- WEXMAC 1.0 supported multiple task orders to support EUCOM's response to Russia's invasion of Ukraine.
- Contractors required to manage and integrate multiple exhibit line-item numbers to support EUCOM's response to Russia's invasion of Ukraine.
- Authorized ordering officers incorporated multiple "Reserved" exhibit line-item numbers "Stand-Alone" performance work statements.

WEXMAC 1.0 Sudan Evacuation Sample

SUB CLIN 0001AG (Transportation Services)

ELIN	Nomenclature
**7T	Other Transportation Services (Reserved): Transportation of 2,000 PAX

Period of Performance	4/27/2023-04/27/2023
Place of Performance	Sudan
Lead Time	1 day
Offers	2
Obligation	\$5,165,000
Contracting Office	FLC Sigonella
HCA	NAVSUP



Management & Integration

- Authorized ordering officers incorporated one “Reserved” exhibit line-item number “Stand-Alone” performance work statement.
- WEXMAC 1.0 contractors provided an executable solution to complex, emergent, and logistics problem.

WEXMAC 2.0 Overview



Management & Integration

Contract Type: Firm-Fixed-Price (FFP), Indefinite Delivery / Indefinite Quantity (IDIQ), Multiple Award Contract (MAC)

Ordering Period: 10 years (5-year base & 5-year option period)

Authorized Users: All Federal Agencies

Places of Performance: All Locations

Geographic Regions: 26

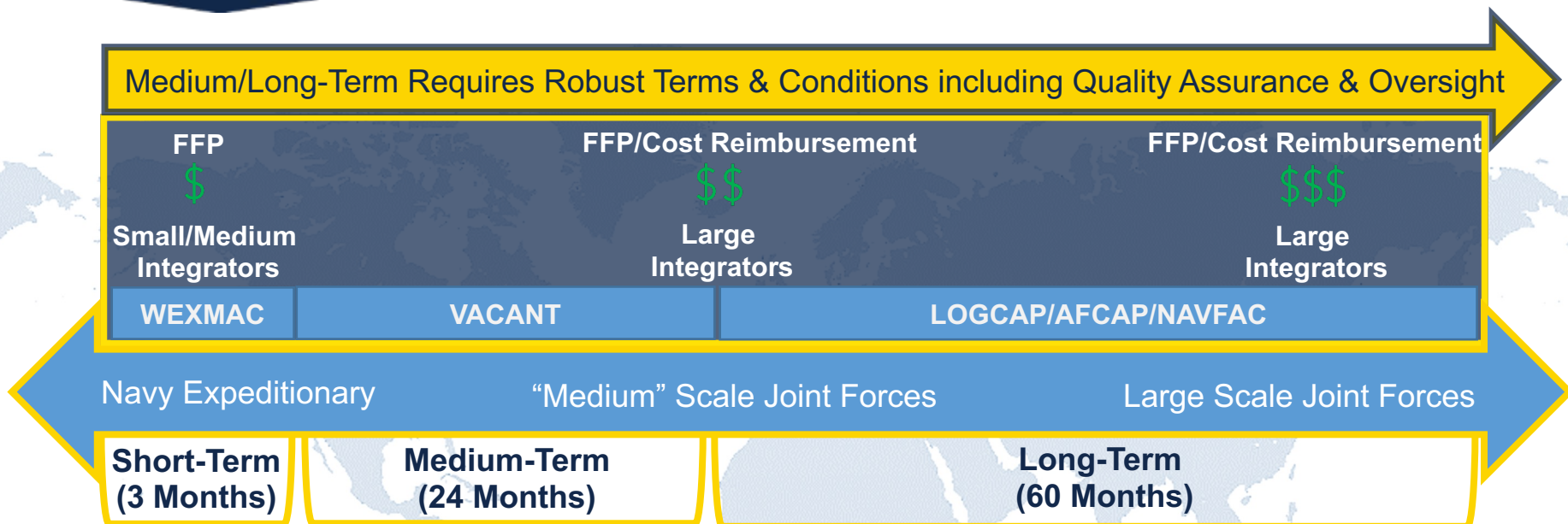
Program Value: \$2.55 Billion (>1% Supplies)

On/Off Ramps: Yes

Procuring Contracting Office: NAVSUP HQ Contracting Directorate



WEXMAC 2.0 Environment



- WEXMAC modeled short-duration Navy Expeditionary requirements.
 - Minimal quality assurance & oversight.
 - Terms & conditions do not support joint force requirements across multiple domains (for example, line hauls).
- WEXMAC's small/medium integrators have shown positive results in cost avoidance, performance, and speed to award.
- There is currently no External Support Contract focusing on "medium" scale joint forces.

Current Environment

Service-Centric
External Support Contracts

WEXMAC 1.0 program value is
unable to support joint forces
requirements

WEXMAC 1.0 places of
performance are outside US and
Outlying Territories

Desired Environment

Army & Navy Joint
Acquisition Team Approach

WEXMAC 2.0 intends to
meet joint forces'
“medium” scale
requirements

WEXMAC 2.0 incorporates
US and outlying territories
as small business set-
asides

PROBLEM

WEXMAC 2.0 Scope

Management & Integration



Categories of Support

Sub-Contract Line-Item
Number (SUBCLIN)

Exhibit Line-Item
Numbers (ELIN)

Reserved ELIN



Services: Logistics, MHE, Lodging, Life Support, Force Protection, Communications, Transportation & Other Services

Supplies: Class I, Class II, Class III, Class IV, Class VI, Class VIII & Other Supplies

+300 Expressed ELIN(s) with a performance work statement.

- Ensure it is within the scope of the categories of support.
- Associate with SUBCLIN.
- Standalone PWS to support the undefined requirement.

WEXMAC 2.0 Performance Work Statement

SUBCLIN SERVICE OR SUPPLY

0001AA	Logistics Management and Integration Services
0001AB	Material Handling Equipment and Crane Services
0001AC	Lodging Services
0001AD	Life Support Services
0001AE	Force Protection Services
0001AF	Communications Services
0001AG	Transportation Services
0001AH	Other Services
0001AJ	Class I – Food, Rations, and Water Supplies
0001AK	Class II – Clothing Supplies
0001AL	Class III – Petroleum, Oils, and Lubricants
0001AM	Class IV – Fortification and Barrier Materials
0001AN	Class VI – Personal Items Supplies
0001AP	Class VIII – Medical Supplies
0001AQ	Other Supplies

Management & Integration

Exhibit Line Numbers (ELIN)

- Multiple ELIN(s) associated with each Subcontract Line Item (SUBCLIN)
- Over 300 ELIN(s) with performance work statements (Expressed ELIN(s))
- Reserved ELIN(s) requiring “Stand-Alone” performance work statements associated with each SUBCLIN
- Other Services and Supplies SUBCLIN may incorporate Reserved ELIN(s)

WEXMAC 2.0

Section H - Rolling Admissions and Removals

- Government may initiate new competitions with the intent to incorporate additional contractors into the WEXMAC.
- Government may initiate new competitions to permit current WEXMAC contractors to serve additional geographical regions to include but not limited to large companies serving in regions set-aside for small business.
- Failure to meet contract requirements, including but not limited to, repeated poor performance or the neglect to submit proposals for task orders, may result in the contractor's removal from the WEXMAC.



WEXMAC 2.0 Section H - Access

- Performance in certain AORs requires additional access approval.
- Joint Contingency Contracting System (JCCS) requires registration for USAFRICOM and USCENTCOM.
- Failure to register in JCCS for USCENTCOM and USAFRICOM may render the offeror ineligible for award or continued performance.
- USCENTCOM and USAFRICOM contractors shall remain eligible during the entire period of contract performance for access to a U.S. installations, vessels, properties, personnel, equipment, and/or project sites.
- USAFRICOM subcontractors with a value greater than \$50K shall be registered and remain eligible during the entire period of contract performance for access to a U.S. installations, vessels, properties, personnel, equipment, and/or project sites.



WEXMAC 2.0

Section H - USFK Invited Contractor Program

- The SOFA mandates the use of Korean contractors in the Republic of Korea (ROK) whenever possible. A U.S. Government Contracting Officer (KO) shall request approval to use U.S. contractors when at least one of the four exceptions listed below are applicable:
 - Security considerations,
 - The technical qualifications of the contractor involved,
 - The unavailability of materials or services required by U.S. standards, or Limitations of U.S. law.
- Task orders for performance in ROK will be set-aside for Korean contractors unless the KO receives approval from United States Forces Korea (USFK).



WEXMAC 2.0

Section H - Berry Amendment Exception

- An authorized ordering officer may apply an exception to the Berry Amendment (10 U.S.C.4862), which restricts the Department of Defense (DoD) from using funds appropriated or otherwise made available to the DoD for the procurement of certain items not grown, reprocessed, reused, or produced in the United States, to a specific task order issued under this contract.
- Examples Include:
 - Food
 - Clothing and Fabrics
 - Hand & Measuring Tools
- Anti-Deficiency Action Violation (ADA)



- Utilize a Protective Domain Name System (PDNS) service on all covered contractor information systems processing, storing, or transmitting covered defense information, consistent with the applicability and definitions contained in DFARS 252.2047012.
- Use any commercially available PDNS provider or may use PDNS services provided, at no cost to DoD contractors, by the NDA's Cybersecurity Collaboration Center (CCC). More information related to NSA CCC provided PDNS services can be found at <https://www.nsa.gov/about/cybersecurity-collaboration-center>.
- Contractors that use commercially available PDNS providers are authorized to share PDNS alerts and logs with NSA for analysis and defensive measures.



WEXMAC 2.0 Section L Submission Requirements

- Cover Letter: Offerors shall submit a cover letter, clearly identifying the Global Region(s) in which the proposal includes and any country limitations within the region. Offerors shall make an affirmative statement in which the offeror agrees to comply with the terms and conditions of the contract.
 - **Only Small Businesses shall submit a proposal for Regions 23, 24, 25, and 26.**
- Signed standard form 33 – with all applicable signatures and acknowledgment of amendments.
- Completed Representations and Certifications (Section K)
- While there is no subcontracting requirement, offerors shall identify the extent to which subcontracting is needed to perform the requirement.

WEXMAC 2.0 Section L Submission Requirements

- Joint Contingency Contracting System (JCCS) registration for USAFRICOM and USCENTCOM
- A one-page explanation of how an offeror intends to ensure that the prices they offer in response to an RTOP are fair and reasonable.
- Responsibility narrative covering each element of FAR 9.104-1.
 - Additional documentation may be required to support the responsibility narrative.
 - The Government seeks information for the sole purpose of determining whether each offeror is responsible. Any request for additional information will not constitute discussions within the meaning of FAR 15.306 as the offeror will not be given an opportunity to revise its proposal.

WEXMAC 2.0 Section M Evaluation Factors

Multiple Award to Qualifying Offerors

- **FACTOR 1 - GENERAL STANDARD OF RESPONSIBILITY DETERMINATION**
- **FACTOR 2 – COMPLIANCE WITH THE SOLICITATION**
- **FACTOR 3 – PRICING ASSESSMENT**
 - The Government will assess the information available to determine whether the offeror is likely to offer fair and reasonable pricing.
 - **The Government will not include price or cost as an evaluation factor.**

Questions & Answers

- Verbal answers given during this brief are only intended for general discussion and do not represent the Government's final position.
- Oral explanations or instructions given by Government officials before an award of a contract will not be binding.
- The Government may determine that questions received are not relevant to this specific Sources sought, questions received are prejudicial to a specific prospective offeror, or a question requires additional research before an answer can be given.